# THE BULLDOG FOUNDATION (A COMPONENT UNIT OF CALIFORNIA STATE UNIVERSITY, FRESNO)

# FINANCIAL STATEMENTS

# FOR THE FISCAL YEARS ENDED JUNE 30, 2024 AND 2023

# THE BULLDOG FOUNDATION (a Component Unit of California State University, Fresno)

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# INDEPENDENT AUDITORS' REPORT

To the Board of Directors The Bulldog Foundation Fresno, California

# Report on the Audit of the Financial Statements

## Opinion

We have audited the accompanying financial statements of The Bulldog Foundation (a component unit of California State University, Fresno), which comprise the statements of net position as of June 30, 2024 and 2023, and the related statements of revenues, expenses and changes in net position and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of The Bulldog Foundation, as of June 30, 2024 and 2023, and the respective changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Bulldog Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about

The Bulldog Foundation's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and <u>Government Auditing Standards</u> will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and <u>Government Auditing Standards</u>, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Bulldog Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Bulldog Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 to 10 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise The Bulldog Foundation's basic financial statements. The supplementary information on pages 30 to 36 is presented as required by California State University Office of the Chancellor. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements at tements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated September 16, 2024, on our consideration of The Bulldog Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Bulldog Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering The Bulldog Foundation's internal control over financial reporting and compliance.

Moore Krider + Company LLP

September 16, 2024 Fresno, California

The following discussion and analysis provide an overview of the financial position and performance of The Bulldog Foundation ("BDF") during the fiscal years ended June 30, 2024 and 2023. The discussion has been prepared by management and should be read in conjunction with the financial statements and accompanying notes which follow this section.

#### **Reporting Entity**

The BDF is a non-profit corporation and a component of California State University, Fresno. The BDF's corporate purposes include, among other things, raising funds to provide scholarships for student-athletes, upgrade and construct new athletic facilities, and to support the various sports programs for the California State University, Fresno Athletic Corporation ("Athletic Corporation").

#### **Overview of the Financial Statements**

The financial statements of the BDF for the fiscal years ended June 30, 2024 and 2023 have been prepared in accordance with Government Accounting Standards Board (GASB). The BDF is a component unit of California State University, Fresno. The BDF is not legally required to have an adopted budget, and therefore is not required to present budgetary comparison information.

The *Statements of Net Position* include all assets and liabilities of the BDF, with the difference between these amounts reported as net position. Over time, increases and decreases in net position may serve as a useful indicator of the financial position of the BDF.

The *Statements of Revenues, Expenses and Changes in Net Position* present information showing how net position changed during the most recent two fiscal years. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Revenues and expenses are classified as either operating or nonoperating. This distinction results in operating deficits, as the GASB reporting model requires classification of contributions as nonoperating revenue.

The *Statements of Cash Flows* present the inflows and outflows of cash during the years ended June 30, 2024 and 2023, and are summarized by operating, investing, noncapital financing activities, and capital and related financing activities. This statement is prepared using the direct method of cash flow and therefore presents gross rather than net amounts for the year's activities. When used with related disclosures and information in the other financial statements, the information provided in this statement should help financial report users assess the BDF's ability to generate future net cash flows, its ability to meet obligations as they come due, and its need for occasional external financing.

*Notes to Financial Statements* provide additional information that is essential to a full understanding of the data provided in the BDF's financial statements. The notes are included immediately following the financial statements within this report.

#### **Financial Overview**

The following discussion highlights management's understanding of the key financial aspects of the BDF's financial activities as of and for the fiscal years ended June 30, 2024 and 2023. Included is a discussion of restrictions of the BDF's net position.

#### Financial Highlights – Years Ended June 30, 2024 and 2023

The fiscal year ended June 30, 2024 reflects a strong fundraising year for the Bulldog Foundation in a number of areas.

The Bulldog Foundation's scholarship contributions in the calendar years of 2023 and 2024 were at all-time highs, over \$4.6 million for each year. These are reflected in the financial statement but are categorized by fiscal year rather than calendar year.

The Bulldog Foundation Endowment Fund saw an increase in value of \$609,554 from 2023.

An increase of \$648,498 occurred in nonoperating revenues in the current year, primarily due to an increase in noncapital gifts and endowment income.

For 2024, the BDF had a net position increase of \$1,197,880. This reflects an increase in non-expendable endowments of \$277,900, an increase of \$539,658 in restricted expendable funds, and an increase in unrestricted funds of \$380,421.

For 2023, the BDF had a net position increase of \$951,744. This reflects an increase in non-expendable endowments of \$154,394, an increase of \$157,049 in restricted expendable funds, and an increase in unrestricted funds of \$640,329.

## **CONDENSED STATEMENTS OF NET POSITION**

	 2024 2023		2023	 2022
Assets				
Current assets	\$ 6,831,728	\$	6,311,402	\$ 6,677,741
Noncurrent assets	 6,576,767		5,884,126	 5,274,669
Total assets	 13,408,495		12,195,528	 11,952,410
Liabilities				
Current liabilities	519,961		503,073	1,209,919
Noncurrent liabilities	 2,280		4,081	 5,861
Total liabilities	 522,241		507,154	 1,215,780
Net position				
Net investment in capital assets	(58)		41	69
Restricted - nonexpendable	2,362,849		2,084,949	1,930,555
Restricted - expendable	6,254,579		5,714,921	5,557,872
Unrestricted	 4,268,884		3,888,463	 3,248,134
Total net position	\$ 12,886,254	\$	11,688,374	\$ 10,736,630

#### Assets

Current assets consist of cash and cash equivalents, investments, accounts receivable, pledges receivable, prepaid expenses and other assets. Current assets, as of June 30, 2024, increased \$520,326 as compared to the prior year. The increase is primarily due to increases in cash and cash equivalents of \$380,718, pledges receivable of \$87,291, and investments of \$50,497. Current assets as of June 30, 2023 decreased by \$366,339 as compared to the prior year ending June 30, 2022.

Noncurrent assets, consisting of restricted cash and cash equivalents, long-term pledges receivable, endowment investments and capital assets increased \$692,641 as compared to the prior year. The increase is primarily due to a net increase in endowment investments and restricted cash of \$803,250. The increase in endowment investments is primarily a result of net gains on investments of approximately \$785,000. Noncurrent assets as of June 30, 2023 increased by \$609,457 as compared to the prior year ending June 30, 2022.

### Liabilities

Current liabilities consist of accounts payable, accrued compensated absences, the current portion of lease liabilities, and amount due to the Athletic Corporation for football suites. As of June 30, 2024, current liabilities increased \$16,888 as compared to the prior year. As of June 30, 2023, current liabilities decreased \$706,846 as compared to the prior year primarily due to the timing of endowment distributions and other payables to the Athletic Corporation.

Noncurrent liabilities consist of the long-term portion of lease liability related to a 5-year postage meter lease.

### **Net Position**

Total net position of \$12,886,254 and \$11,688,374 are reported as of June 30, 2024 and 2023, respectively. These balances increased as compared to the prior years due to positive changes in net position of \$1,197,880 and \$951,744 in periods ending June 30, 2024 and 2023, respectively.

#### **Restricted Resources**

Net position of the BDF includes funds that are restricted by donor or law. The following tables summarize which funds are restricted, the type of restriction and the amount as of June 30, 2024, 2023, and 2022:

	2024		2023	 2022
Nonexpendable				
Bulldog Women's Foundation Fifth-Year Scholarship Fund	\$ 142,6	<b>39</b> \$	126,857	\$ 156,904
Dr. Thomas Thaxter Memorial Scholarship Fund	51,1	10	49,248	62,897
Pete Beiden Scholarship Fund	37,9	73	33,760	41,756
Pete and Martha Beiden Memorial Endowment Fund	103,1	91	91,742	113,471
Norman Weston Fund	24,9	90	22,217	27,479
Dr. William Kennedy and Friends	54,6	70	52,291	67,672
Darrel Copeland Scholarship	43,9	45	39,069	48,322
Ogle Family Scholarship	21,5	77	18,445	18,445
Bob Bennett Scholarship	29,4	54	26,195	32,400
Hoover Family Trust	389,5	32	346,356	428,392
Ben Madriano Memorial - Football Scholarship	103,0		91,657	113,366
Virginia Dix Memorial	71,4		63,501	78,542
Atomic Torosian Memorial	27,9		24,856	30,743
Margie Wright Scholarship Fund	37,5		31,645	37,141
Kyle Wilson Scholarship Fund	63,4		56,411	66,062
Eddie Hughes Scholarship	31,3		22,246	16,533
Irwin Family Scholarship	47,7		42,484	52,546
Jeannette Martin Fund	32,0		28,453	28,453
Tom and Divita Miller Scholarship	53,9		48,644	26,273
Julie Kerkochian Scholarship	29,5		26,273	26,273
Sue Hagberg Hedman Fund	29,2		25,000	23,782
Jeanne Contel Fund	37,0		33,720	22,632
Ric and Annie Schultz	26,5		23,154	21,843
Bob and Eliane Fraley Women's Track Scholarship	25,5		23,154	21,843
Jeffrey Roberson Born to Shine Endowment	23,3		22,068	21,843
De La Cerda Born to Shine Endowment	24,8		22,068	21,845
Diamond Leaning Center Born to Shine Endowment	24,8		22,068	21,212
Hamel Born to Shine Endowment	24,8		22,068	21,845
1982 Softball Team	24,8		22,008	21,212
	27,0 56,2		46,360	46,054
Blair, Church and Flynn Scholarship				-
Richard "Cardy" Farias Memorial Scholarship 1964 Nat.l Champ. Track and Field Scholarship	61,8 29,9		55,000	25,000
			26,600	26,500
Robert E Duncan	56,2		50,000	50,000
Simeron Family Endowment	24,8		22,854	-
Aranas Scholarship Fund	26,5	82	23,154	-
Bandelian Scholarship Fund	-	-0	114,701	-
Simis Endowment Fund	24,8		22,068	-
Palmer Scholarship Fund	46,7		24,177	-
Petrosino Endowment Fund	32,5		24,374	-
Russell Spencer Memorial Scholarship	65,8		50,100	-
Doug and Tami Towle-Lundberg Endowment Fund	25,3		22,636	-
Chris and Kelly Woods Endowment Fund	24,0		22,068	-
Helen Gigliotti Endowment Fund	28,1		25,000	-
Lane Men's Basketball Endowment	25,7		-	-
Lane Football Endowment	25,7		-	-
Richard "Cardy" Farias Softball Scholarship	25,0		-	-
Stodden Endowment	25,0		-	-
Sirman Men's Golf Scholarship	14,1		-	-
Restricted (Other)	101,2	59	95,880	 112,031
Total restricted nonexpendable net position	\$ 2,362,8	49 \$	2,084,949	\$ 1,930,555

#### **Restricted Resources** (continued)

Nonexpendable net position as of June 30, 2024 increased \$277,900 as compared to the prior year and increased \$154,394 between June 30, 2022 and 2023.

	 2024	 2023	 2022
Expendable			
Athletic Director's Fund	\$ 15,833	\$ 12,354	\$ 87,519
Fund for Excellence - Football	651,424	557,099	187,093
Fund for Excellence - Men's Basketball	223,826	127,869	53,536
Fund for Excellence - Various sports	603,852	542,983	582,120
Basketball Promotions	5,353	5,353	5,353
National Girls & Women's Sports Week	2,304	54	925
Athletic Trainer	16,574	16,574	30,574
Nutrition Program	105,714	61,085	87,440
Meyers Sports Medicine Center	9,073	10,647	135,466
Sweeney Learning Center	750	750	750
Weight Room Enhancement	6,477	65,844	51,693
Save Mart Center Locker Room Renovation	27,299	27,299	27,299
Baseball Stadium (Bennett)	24,059	24,059	24,059
Football Stadium Renovation	2,725	2,725	2,725
Football Boise Bus Trip	2,142	2,142	2,142
Ricchiuti Academic Center	3,086	3,086	3,086
Student Athlete Services	25,504	25,504	25,504
Bulldog Built	39,048	13,267	-
Track Facility	480	480	(227)
Bulldog Brave Bulldog Strong	250	250	250
Half Court Jackpot Shot	16,900	-	-
Annual Fund Drive (calendar year 2022)	-	4,226	4,061,525
Annual Fund Drive (calendar year 2023)	1,000	4,046,414	-
Annual Fund Drive (calendar year 2024)	4,333,697	-	-
Annual Scholarship Fund - Future Years	 137,209	 164,857	 189,040
Total restricted expendable net position	\$ 6,254,579	\$ 5,714,921	\$ 5,557,872

The Annual Fund Drive (scholarships) is on a calendar year basis. The above amounts for the Annual Fund Drives reflect contributions for the applicable fund drive year as of June 30.

The expendable net position increased by \$539,658 as compared to the prior year due to fund contributions and expenses. Increases were made in the Funds for Excellence (Football, Men's Basketball and various sports) totaling \$251,151, due to fundraising activities. There were also increases in the Nutrition Program of \$44,629 and the Annual Fund drive of \$256,409. There was a decrease in Weight Room Enhancement of \$59,367. The expendable net position increased by \$157,049 as of year June 30, 2023 as compared to June 30, 2022.

#### CONDENSED STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

	 2024	 2023	 2022
Operating revenues:			
Other operating revenues	\$ 668,001	\$ 899,700	\$ 767,368
Operating expenses:			
Auxiliary enterprise expenses	6,189,525	6,312,181	6,109,529
Depreciation	 1,879	 1,788	 1,697
Total operating expenses	 6,191,404	 6,313,969	 6,111,226
Operating loss	 (5,523,403)	 (5,414,269)	 (5,343,858)
Nonoperating revenues (expenses):			
Gifts, noncapital	5,729,179	5,284,718	5,017,947
Investment income	50,496	33,158	771
Endowment income (loss)	790,010	603,309	(658,965)
Interest expense	 (73)	 (71)	 (91)
Net nonoperating revenues (expenses)	 6,569,612	 5,921,114	 4,359,662
Income (loss) before other additions	1,046,209	506,845	(984,196)
Additions to permanent endowments	 151,671	 444,899	 484,859
Increase (decrease) in net position	1,197,880	951,744	(499,337)
Net position at beginning of year	 11,688,374	 10,736,630	 11,235,967
Net position at end of year	\$ 12,886,254	\$ 11,688,374	\$ 10,736,630
Total revenues	\$ 7,389,357	\$ 7,265,784	\$ 5,611,889
Total expenses	 6,191,477	 6,314,040	 6,111,226
Change in net position	\$ 1,197,880	\$ 951,744	\$ (499,337)

### **Operating Revenues**

Other operating revenues consist of sports club and funds for excellence income and other miscellaneous income. Other operating revenues decreased \$231,699 as compared to the prior year. This is due mainly to a decrease in event revenue of \$225,500 related to golf tournaments, general events and auctions held in 2023. Other operating revenues increased \$132,332 in fiscal year ending June 30, 2023, as compared to 2022.

### **Operating Expenses**

Operating expenses consist of Athletic Corporation scholarship distributions, sport clubs and funds for excellence expenses, and Bulldog Foundation operational expenses. As of June 30, 2024 and 2023, operating expenses totaled \$6,191,404 and \$6,313,969, respectively. The decrease of \$122,565 is mainly due to tighter budget controls on all sports programs by the athletics department and less expenses being paid from their individual sport's fund for excellence to cover these expenses. Other operating expenses increased \$202,743 in fiscal year ending June 30, 2023, as compared to 2022.

### **Nonoperating Revenues (Expenses)**

Nonoperating revenues consist of noncapital contributions, investment net earnings and endowment income (loss). Nonoperating revenues increased by \$648,500 in the current year primarily due to an increase in noncapital gifts of \$444,461 and endowment income of \$186,701. During fiscal year ended June 30, 2023, nonoperating revenues increased approximately \$1,561,000 due to an increase in endowment income related to improved market conditions as compared to 2022.

### Additions to permanent endowments

Additions to permanent endowments decreased as compared to 2023 and 2022 due to the decreased emphasis on the 50 for 50 Campaign.

### **Factors Affecting Future Periods**

The BDF assets are comprised of primarily invested assets, as well as funds on deposit for short-term expenditure. Invested assets are subject to future volatility of the equity and fixed income markets.

The fundraising activity of the Bulldog Foundation is closely tied to the success of our athletics programs, particularly football and men's basketball.

### **Request for Information**

The financial report is designed to provide a general overview of the BDF's finances. For questions concerning any information in this report or for additional financial information, contact Ronell Moore, Accounting Specialist, 1620 E. Bulldog Lane, Fresno, California 93740 or call (559) 278-7160.

## THE BULLDOG FOUNDATION STATEMENTS OF NET POSITION AS OF JUNE 30, 2024 AND 2023

	-	2024	2023
ASSETS		-	
CURRENT ASSETS			
Cash and cash equivalents (Note 3)	\$	5,070,163	\$ 4,689,445
Investments (Note 3)		1,043,425	992,928
Accounts receivable, net		-	1,415
Pledges receivable, net (Note 4)		668,880	581,589
Prepaid expenses and other assets		49,260	 46,025
TOTAL CURRENT ASSETS		6,831,728	 6,311,402
NONCURRENT ASSETS			
Restricted cash and cash equivalents		63,061	101,321
Pledges receivable, net (Note 4)		458,277	567,007
Endowment investments (Note 3)		6,051,406	5,209,896
Capital assets, net (Note 7)		4,023	 5,902
TOTAL NONCURRENT ASSETS		6,576,767	 5,884,126
TOTAL ASSETS		13,408,495	 12,195,528
LIABILITIES			
CURRENT LIABILITIES			
Accounts payable		267,192	478,005
Due to Athletic Corporation - football suites and tickets		230,620	-
Accrued compensated absences (Note 6)		20,348	23,288
Lease liabilities, current portion (Note 7)		1,801	 1,780
TOTAL CURRENT LIABILITIES		519,961	 503,073
NONCURRENT LIABILITIES			
Lease liabilities, net of current portion (Note 7)		2,280	 4,081
TOTAL NONCURRENT LIABILITIES		2,280	 4,081
TOTAL LIABILITIES		522,241	 507,154
NET POSITION			
NET POSITION			
Net investment in capital assets		(58)	41
Restricted for:			
Nonexpendable - endowments Expendable:		2,362,849	2,084,949
Other		6,254,579	5,714,921
Unrestricted		4,268,884	 3,888,463
TOTAL NET POSITION	\$	12,886,254	\$ 11,688,374

See accompanying notes to financial statements

### THE BULLDOG FOUNDATION STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR FISCAL YEARS ENDED JUNE 30, 2024 AND 2023

	2024			2023
REVENUES				
OPERATING REVENUES				
Other operating revenues (Note 8)	\$	668,001	\$	899,700
EXPENSES				
OPERATING EXPENSES				
Auxiliary enterprise expenses (Note 9)	6	,189,525		6,312,181
Amortization (Note 7)		1,879		1,788
TOTAL OPERATING EXPENSES	6	,191,404		6,313,969
OPERATING LOSS	(5	5,523,403)		(5,414,269)
NONOPERATING REVENUES (EXPENSES)				
Gifts, noncapital (Note 10)	5	5,729,179		5,284,718
Investment income, net		50,496		33,158
Endowment income (loss), net (Note 5)		790,010		603,309
Interest expense		(73)		(71)
NET NONOPERATING REVENUES (EXPENSES)	6	569,612		5,921,114
INCOME BEFORE OTHER ADDITIONS	1	,046,209		506,845
ADDITIONS TO PERMANENT ENDOWMENTS		151,671		444,899
<b>INCREASE IN NET POSITION</b>	1	,197,880		951,744
NET POSITION				
Net position at beginning of year	11	,688,374		10,736,630
Net position at end of year	<u>\$ 12</u>	,886,254	<u>\$</u>	11,688,374

# THE BULLDOG FOUNDATION STATEMENTS OF CASH FLOWS FOR FISCAL YEARS ENDED JUNE 30, 2024 AND 2023

	2024			2023		
CASH FLOWS FROM OPERATING ACTIVITIES						
Cash received from customers	\$	668,001	\$	899,700		
Cash paid to CSU Fresno Athletic Corporation						
and other vendors		(5,445,589)		(6,365,448)		
Payments to employees		(694,549)		(625,457)		
NET CASH USED BY						
OPERATING ACTIVITIES		(5,472,137)		(6,091,205)		
CASH FLOWS FROM INVESTING ACTIVITIES						
Purchase of investments		(50,497)		(992,928)		
Purchase of endowment investments		(841,510)		(603,310)		
Decrease in restricted cash and cash equivalents		38,260		241,568		
Investment income, net		50,496		33,158		
Endowment income (loss), net		790,010	. <u> </u>	603,309		
NET CASH USED BY INVESTING ACTIVITIES		(13,241)		(718,203)		
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES						
Contributions received for other than capital purposes		5,716,278		4,971,492		
Contributions to nonexpendable endowments		151,671		444,899		
NET CASH PROVIDED FROM						
NONCAPITAL FINANCING ACTIVITIES		5,867,949		5,416,391		
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES						
Principal paid on capital debt		(1,780)		(1,760)		
Interest paid on capital debt		(73)		(71)		
NET CASH USED BY CAPITAL AND RELATED						
FINANCING ACTIVITIES		(1,853)		(1,831)		
NET INCREASE (DECREASE) IN CASH AND				<i></i>		
CASH EQUIVALENTS		380,718		(1,394,848)		
CASH AND CASH EQUIVALENTS, beginning of year		4,689,445		6,084,293		
CASH AND CASH EQUIVALENTS, end of year	\$	5,070,163	\$	4,689,445		

# THE BULLDOG FOUNDATION STATEMENTS OF CASH FLOWS (continued) FOR FISCAL YEARS ENDED JUNE 30, 2024 AND 2023

	2024		2023
RECONCILIATION OF OPERATING LOSS TO NET CASH USED BY OPERATING ACTIVITES			
Operating loss	\$	(5,523,403) \$	(5,414,269)
Adjustments to reconcile operating loss to net cash used by operating activities:			
Trade-out expenses		34,340	43,680
Amortization		1,879	1,788
Changes in:			
Accounts receivable		1,415	(1,415)
Prepaid expenses and other assets		(3,235)	(14,123)
Accounts payable		(210,813)	(570,262)
Accrued compensated absences		(2,940)	1,049
Due to Athletic Corporation - football suites and tickets		230,620	(137,653)
NET CASH USED BY OPERATING ACTIVITIES	<u>\$</u>	(5,472,137) §	(6,091,205)
SUPPLEMENTAL SCHEDULE OF NONCASH TRANSACTION	NS		
Trade-outs	\$	34,340 \$	43,680

#### NOTE 1: **ORGANIZATION**

The Bulldog Foundation ("BDF") was incorporated March 17, 1950, as a non-profit corporation. The BDF was organized to fundraise to provide scholarships for student-athletes, upgrade and construct new athletic facilities, and to support the various sports programs for The California State University, Fresno Athletic Corporation ("Athletic Corporation"). The BDF is supported primarily by contributions. The BDF is a component unit of California State University, Fresno.

### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Cash and cash equivalents** – For the purposes of the statements of cash flows, the BDF considers all highly liquid investments purchased with an initial maturity of three months or less to be cash equivalents.

**Restricted cash** – Restricted cash at June 30, 2024 and 2023 consists of an endowment account.

**Pledges receivable - annual scholarship fund** – Pledges receivable are expected to be collected within one year and are recorded based upon estimated future cash flows. At June 30, 2024 and 2023, management established an allowance of \$19,063 and \$18.300, respectively, for uncollectable pledges based upon historical write-offs of pledges.

**Pledges receivable** – Promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. At June 30, 2024 and 2023, management has determined an allowance of \$27,800 and \$31,100, respectively, for promises to give, based upon anticipated collections. Conditional promises to give are not included as support until the conditions are substantially met.

**Investments** – Investments are reflected at fair value using market prices. Securities traded on the national exchange are valued at the last reported sales price.

**Donations and contributions** – Unrestricted contributions are recorded as revenue when received. Noncash donations are recorded at estimated fair market value on the date of donation. Contributions received with donor restrictions are recorded as revenue when all applicable eligibility requirements, generally timing and use restrictions, have been met. Unexpended contributions with donor purpose restrictions are classified as restricted net position.

Net Position - The BDF's net position is classified into the following net position categories:

**Net investment in capital assets** – This category includes capital assets, net of accumulated depreciation and amortization, and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets.

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Restricted – nonexpendable** – Net position subject to externally imposed conditions that they be maintained permanently by the BDF. Net position in this category consists of endowments.

**Restricted** – **expendable** – Net position whose use by the BDF is subject to externally imposed stipulations that can be fulfilled by actions of the BDF pursuant to those stipulations or that expire with the passage of time.

**Unrestricted** – Unrestricted net position is one that is not subject to externally imposed stipulations. An unrestricted net position may be designated for specific purposes by the Board of Directors or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net positions are designated for any athletic program use.

Restricted resources are used in accordance with the BDF policies. When both restricted and unrestricted resources are available for use, the determination to use restricted or unrestricted resources is made on a case-by-case basis.

**Classification of revenues and expenses** – The BDF considers operating revenues and expenses in the statements of revenues, expenses and changes in net position to be those revenues and expenses that result from exchange transactions. Exchange transactions include charges for services rendered and the acquisition of goods and services. Other transactions are reported as nonoperating revenues and expenses. These nonoperating activities include the BDF's endowment investment and fundraising activities. Even though fundraising is the primary activity of the BDF, it is considered to be nonoperating as it does not meet the definition of an exchange transaction.

**Income taxes** – The BDF is incorporated as a non-profit California corporation and is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d.

Tax returns are filed in U.S. federal and state of California jurisdictions. Tax returns remain subject to examination by the U.S. federal jurisdiction for three years after the return is filed and for four years by the California jurisdiction. There are currently no tax years under examination.

**Use of estimates and assumptions** – The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, gains, expenses and losses during the reporting period. Actual results could differ from those estimates.

**Leases** – The BDF recognizes a lease liability and an intangible right-to-use lease asset (lease asset) measured at the present value of payments expected to be made during the lease term. The lease liability is reduced by the principal portion of lease payments made. The lease asset is amortized on a straight-line basis over its useful life.

#### NOTE 3: CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash, cash equivalents and investments as of June 30, 2024 and 2023 consist of the following:

		2024	2023
Cash and cash equivalents	\$	5,070,163	\$ 4,689,445
Investments		1,043,425	992,928
Endowment investments		6,051,406	 5,209,896
	<u>\$</u>	12,164,994	\$ 10,892,269

The amounts above consist of the following as of June 30, 2024 and 2023:

	2024	2023		
Cash	\$ 5,069,882	\$ 4,689,170		
Money market funds	281	275		
Cash and cash equivalents	5,070,163	4,689,445		
Investments				
Money market funds	642	22,124		
Government securities	1,042,783	970,804		
Investments	1,043,425	992,928		
Endowment investments				
Money market funds - endowment	133,583	99,476		
Corporate bonds	477,964	437,610		
Mutual funds	1,339,402	1,126,357		
Equity securities	4,100,457	3,546,453		
Endowment investments	6,051,406	5,209,896		
	<u>\$ 12,164,994</u>	<u>\$ 10,892,269</u>		

### **Investment Policy**

The primary objective of BDF's investment policy is to protect the underlying assets so that earnings are available to support operations and scholarship commitments.

#### **Interest Rate Risk**

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its value to changes in market interest rates. To reduce interest rate risk exposure, the BDF's investment policy is to invest in various maturities, depending on market conditions and expectations. Typically, these investments are held in fixed income mutual funds.

#### NOTE 3: CASH, CASH EQUIVALENTS AND INVESTMENTS (Continued)

#### Credit Risk

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the debt security investment. Credit ratings by nationally recognized institutions are used to assess the creditworthiness of specific investments. The table below summarizes the ratings of relevant fixed income investments of the BDF:

Bond mutual funds

BBB to AAA

#### **Concentration of Credit Risk**

Concentration of credit risk is the risk associated with a lack of diversification, such as having substantial investments in a few individual issuers, thereby exposing the BDF to greater risks resulting from adverse economic, political, regulatory, geographic or credit developments.

The BDF's investment policy contains no limitations as to how much can be invested with any one issuer. There is no investment equal to the concentrated risk factor of 5%.

#### Custodial Credit Risk

Custodial credit risk for deposits is the risk that in the event of a bank failure, the BDF's deposits may not be returned. In the ordinary course of the BDF's operations, deposit balances in money market mutual funds may exceed the Securities Investor Protection Corporation (SIPC) insured limit of \$500,000, and deposit balances in checking accounts may exceed the Federal Deposit Insurance Corporation (FDIC) insured limits of \$250,000 for interest bearing and non-interest-bearing accounts and are exposed to custodial credit risk.

None of the cash and money market accounts are collateralized. At June 30, 2024, the BDF had various deposit accounts with one financial institution with balances that exceeded the FDIC limit by \$4,758,932 and are exposed to custodial credit risk. The BDF has not experienced any losses and the risk of loss is not significant.

Custodial credit risk for investments is the risk that in the event of the failure of the custodian, the investments may not be returned to the BDF. Substantially all the BDF's investments are registered in the BDF's name by the custodian. As a result, custodial credit risk for such investments is remote.

The BDF may invest in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of net position.

### NOTE 4: PLEDGES RECEIVABLE

Pledges receivable at June 30, 2024 consist of the following:

	Annual holarship Fund	Promises to Give	Total
Current portion			
Due in one year or less	\$ 523,319	\$ 192,424	\$ 715,743
Less: Allowance for doubtful pledges	 (19,063)	 (27,800)	 (46,863)
	 504,256	 164,624	 668,880
Non-current portion			
Due between one and five years	105,000	419,088	524,088
Less: Discount to reflect pledges receivable at present value	 (10,259)	 (55,552)	 (65,811)
	 94,741	 363,536	 458,277
	\$ 598,997	\$ 528,160	\$ 1,127,157

Pledges receivable at June 30, 2023 consist of the following:

	Annual holarship Fund	Promises to Give	Total
Current portion			
Due in one year or less	\$ 445,828	\$ 185,161	\$ 630,989
Less: Allowance for doubtful pledges	 (18,300)	 (31,100)	 (49,400)
	 427,528	 154,061	 581,589
<b>Non-current portion</b> Due between one and five years	140,000	522,824	662,824
Less: Discount to reflect pledges	,	,	,
receivable at present value	 (15,790)	 (80,027)	 (95,817)
	 124,210	 442,797	 567,007
	\$ 551,738	\$ 596,858	\$ 1,148,596

The discount rate used to calculate the present value at June 30, 2024 and 2023 was 5.0%.

#### NOTE 5: ENDOWMENT

The endowment is invested in a well-diversified asset mix which includes equity and debt securities. It is the goal of the BDF that the total return from endowment investments should be adequate to meet the following objectives:

- Preserve investment capital and its purchasing power.
- Attain reasonable capital appreciation through prudent acceptance of risk to enhance the future purchasing power of the investment capital.

Endowment net position consists of the following at June 30, 2024 and 2023:

				2	024		
	Unres	tricted	Restric Expend		_	Restricted expendable	Total
Donor-restricted endowment funds	\$	-	\$	-	\$	2,362,849	\$ 2,362,849
Board-designated endowment funds	3,	917,670		-		-	 3,917,670
	<u>\$ 3,</u>	917,670	\$	-	\$	2,362,849	\$ 6,280,519

	Unre	stricted	Restricte Expendat		 Restricted 1expendable		Total
Donor-restricted endowment funds	\$	-	\$	-	\$ 2,084,949	\$	2,084,949
Board-designated endowment funds	3	,586,016		-	 		3,586,016
	<u>\$ 3</u>	,586,016	\$	-	\$ 2,084,949	\$	5,670,965

The BDF follows the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") adopted by the Board of Directors in July 2008. UPMIFA pertains only to the nonexpendable portion of the endowment. A charity can spend the amount the charity deems prudent after considering the donor's intent that the endowment continues permanently, the purpose of the fund, and relevant economic factors. The BDF's endowment fund policy provides the guideline for the distribution of the net appreciation of restricted endowments. The percentage of restricted funds to be withdrawn is determined on December 31<sup>st</sup> each year and is based on the rate of return for the year.

#### NOTE 5: ENDOWMENT (Continued)

The Memorandum of Understanding (MOU) between the BDF and the Athletic Corporation approved on November 16, 2022 states an annual distribution of 4.5% will be made from the endowment based on the fund's value on December  $31^{st}$  of each year. The distribution to the Athletic Corporation is to occur by June  $30^{th}$  of each year.

If in any one year the endowment earns an average rate of return that is greater than 4.5%, the additional earnings will be added to each designated restricted fund, the undesignated restricted fund, or the general fund of the endowment.

If in any one year the endowment earns an average rate of return that is less than 4.5%, the distribution will remain at 4.5% unless the payout would cause the balance of a restricted fund to go "underwater". In this case, the restricted fund will be reduced to the principal amount and the amount needed to ensure a 4.5% distribution or payout would come from the general endowment.

In the event of unforeseen market losses, the Bulldog Foundation Board reserves the right to review and adjust the payout percentage for that fiscal year.

Restricted endowments established prior to July 1, 2021 are distributed based on the annual earnings percentage for the overall endowment as of December 31<sup>st</sup>, with 75% of the earnings being distributed and 25% added to the principal of each endowment. Restricted endowments established on or after July 1, 2021 are distributed in accordance with BDF policies.

,			20	24		
	Ur	restricted	stricted endable		Restricted expendable	Total
Endowment net position, July 1, 2023	\$	3,586,016	\$ 	\$	2,084,949	\$ 5,670,965
Investment return						
Realized gain		152,546	-		-	152,546
Unrealized gain		572,160	-		-	572,160
Earnings, net of expenses		(245,412)	 -		310,716	 65,304
Net investment return		479,294	-		310,716	790,010
Contributions		-	-		151,671	151,671
Minimum 4.5% distribution		(141,614)	(63,563)		-	(205,177)
Interfund recharacterization		(6,026)	63,563		(171,487)	(113,950)
Other distributions			 -		(13,000)	 (13,000)
Endowment net position,						
June 30, 2024	\$	3,917,670	\$ -	\$	2,362,849	\$ 6,280,519

The following schedule shows changes in endowment net positions for the fiscal years ended June 30, 2024 and 2023:

# NOTE 5: **ENDOWMENT** (Continued)

		2023									
	Un	restricted		Restricted Expendable		Restricted expendable		Total			
Endowment net position, July 1, 2022	<u></u>	2,896,577	<u>\$</u>	-	\$	1,930,555	\$	4,827,132			
Realized gain		84,936		-		-		84,936			
Unrealized gain		457,599		-		-		457,599			
Earnings, net of expenses		294,486		-		(233,712)		60,774			
Net investment return		837,021		-		(233,712)		603,309			
Contributions		-		-		444,898		444,898			
Minimum 4.5% distribution		(147,582)		(48,746)		-		(196,328)			
Interfund recharacterization		-		48,746		(47,792)		954			
Other distributions				-		(9,000)		(9,000)			
Endowment net position, June 30, 2023	\$	3,586,016	\$		\$	2,084,949	\$	5,670,965			

As of June 30, 2024 and 2023, the BDF had cumulative unrealized gains (appreciation) of approximately \$1,748,039 and \$1,177,770, respectively.

## NOTE 6: LONG-TERM LIABILITIES ACTIVITY

Long-term liabilities activity for the fiscal years ended June 30, 2024 and 2023 are as follows:

-		2024												
			Additions Reductions			Ending Balance		Current Portion		Noncurrent Portion				
Accrued compensated absences	\$	23,288	\$	14,743	\$	(17,683)	\$	20,348	\$	20,348	\$	-		
Lease liabilities		5,861				(1,780)		4,081		1,801		2,280		
Total long-term liabilities	\$	29,149	\$	14,743	\$	(19,463)	\$	24,429	\$	22,149	\$	2,280		

### NOTE 6: LONG-TERM LIABILITIES ACTIVITY (continued)

	2023											
	Beginning Balance		Additions		Reductions			Ending Balance		Current Portion		ncurrent Portion
Accrued compensated absences	\$	22,239	\$	15,971	\$	(14,922)	\$	23,288	\$	23,288	\$	-
Lease liabilities		7,621		-		(1,760)		5,861		1,780		4,081
Total long-term liabilities	\$	29,860	\$	15,971	\$	(16,682)	\$	29,149	\$	25,068	\$	4,081

### NOTE 7: LEASE LIABILITIES

In April 2021, the BDF entered into a 63-month noncancelable agreement to lease a postage meter. The lease commenced on July 20, 2021, and expires October 19, 2026. The contract requires quarterly payments of \$459. At the commencement of the lease, a lease asset and liability of \$9,387 were recorded. Amortization of \$1,879 and \$1,788 and interest expense of \$73 and \$71 were reported during the fiscal years ending June 30, 2024 and 2023, respectively.

The schedule of maturities of lease liability principal and interest are presented below for the year ended June 30, 2024:

Fiscal year ending June 30:	Pr	incipal	Int	erest	r	Fotal
2025	\$	1,801	\$	39	\$	1,840
2026		1,821		18		1,839
2027		459		-		459
	\$	4,081	\$	57	\$	4,138

## NOTE 8: **OTHER OPERATING REVENUES**

Other operating revenues for the fiscal years ended June 30, 2024 and 2023 are as follows:

	2024	2023
Sport clubs and funds for excellence income Other operating revenue	\$ 668,001	\$ 897,700 2,000
	\$ 668,001	\$ 899,700

# NOTE 9: OPERATING EXPENSES BY FUNCTION

Operating expenses by function for the fiscal years ended June 30, 2024 and 2023 are as follows:

AUXILIARY ENTERPRISE EXPENSES		2024		2023
Expenses to support various sport				
programs for the Athletic Corporation Grants-in-aid	\$	2 621 704	¢	2 690 741
	Э	3,621,704	\$	3,680,741
Nutrition		-		50,000
Athletic Director discretionary fund		43,524		74,938
Fund for excellence disbursements		1,016,542		964,777
Endowment distribution		214,049		205,328
Facility improvements		60,941		169,193
Athletic Trainers		14,000		15,000
Sport clubs disbursements		122,262		95,247
Total		5,093,022		5,255,224
Fund drive expenses				
Fund drive events		73,895		119,994
Member benefits		40,666		49,180
Advertising		9,632		18,236
Promotion	_	17,880		22,504
Total		142,073		209,914
Salaries and benefits		691,609		626,506
Administrative expenses				
Computer system and software		30,428		30,243
Professional services		29,432		27,708
Credit card processing fees		141,397		113,212
Equipment maintenance		2,164		1,634
Insurance		10,411		5,236
Postage		13,906		14,225
Printing		13,060		10,683
Office supplies		10,211		10,059
Total		251,009		213,000
Other expenses		11,812		7,537
	\$	6,189,525	\$	6,312,181

### NOTE 10: GIFTS, NONCAPITAL

Gifts, noncapital for the fiscal years ended June 30, 2024 and 2023 are as follows:

		2024	2023
Contributions	\$	5,076,209	\$ 4,674,000
Contributions - Fund for Excellence		618,630	567,038
Non-cash donations		34,340	 43,680
	<u>\$</u>	5,729,179	\$ 5,284,718

### NOTE 11: **RETIREMENT PLAN**

The BDF has a defined contribution employee benefit plan that covers eligible employees. The contribution amount is 5% of an employee's salary. Contributions for the fiscal years ended June 30, 2024 and 2023 totaled \$20,621 and \$18,655, respectively.

#### NOTE 12: FAIR VALUE MEASUREMENTS

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of fair value hierarchy under GASB No. 72 are described below:

- Level 1 Inputs are quoted market prices (unadjusted) for identical assets or liabilities traded in active exchange markets.
- Level 2 Inputs are other than quoted prices included in Level 1 that are observable, either directly or indirectly.
- Level 3 Inputs are unobservable.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2024 and 2023.

Corporate bonds, money market funds, government securities, mutual funds and equity securities: Valued at the closing price reported in the active market in which the individual securities are traded.

### NOTE 12: FAIR VALUE MEASUREMENTS (Continued)

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the BDF believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The table below presents the level within the hierarchy at which assets are measured at June 30, 2024 and 2023.

		20	24				
	Total	Level 1		Level 2		Level 3	
Investments:							
Corporate bonds	\$ 477,964	\$ 477,964	\$		-	\$	-
Money market funds	134,225	134,225			-		-
Government securities	1,042,783	1,042,783					
Mutual funds	1,339,402	1,339,402			-		-
Equity securities	 4,100,457	 4,100,457			-		-
	\$ 7,094,831	\$ 7,094,831	\$		_	\$	-

	2023												
		Total	Level 1			Level 2		Level 3					
Investments:													
Corporate bonds	\$	437,610	\$	437,610	\$		-	\$	-				
Money market funds		121,600		121,600			-		-				
Government securities		970,804		970,804			-		-				
Mutual funds		1,126,357		1,126,357			-		-				
Equity securities		3,546,453		3,546,453			-		-				
	\$	6,202,824	\$	6,202,824	\$		_	\$	-				

#### NOTE 13: **RELATED PARTIES**

The BDF provides financial support to the Athletic Corporation to help fund student-athlete scholarships and to enhance sport team operations. The BDF distributes most of its funds (net of fundraising expense and operating reserves) to the Athletic Corporation. As of June 30, 2024 and 2023, amounts due to the Athletic Corporation were \$239,538 and \$456.631, respectively. As of June 30, 2024, the BDF held suite and ticket deposits related to the 2024 season for the Athletic Corporation in the amount of \$230,620 which is included in current liabilities on the statement of net position. The deposits will be transferred to the Athletic Corporation in the 2024-25 fiscal year. During the fiscal years ended June 30, 2024 and 2023, the BDF provided the following to the Athletic Corporation:

	2024	2023
Grants-in-aid	\$ 3,621,704	\$ 3,680,741
Nutrition	-	50,000
Athletic Director discretionary fund	46,024	63,107
Fund for excellence and sports club disbursements	754,092	843,657
Endowment distribution	201,049	196,328
Facility improvements	 60,941	 169,193
	\$ 4,683,810	\$ 5,003,026



A Partnership Including Accountancy Corporations

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Kenneth J. Labendeira, C.P.A., C.F.E. Accountancy Corporation

> Pamela J. Gallemore, C.P.A. Accountancy Corporation

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Robert E. Grider, C.P.A. Retired

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <u>GOVERNMENT AUDITING</u> <u>STANDARDS</u>

Board of Directors The Bulldog Foundation Fresno, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, the financial statements of The Bulldog Foundation, which comprise the statement of net position as of June 30, 2024 and 2023, and the related statements of revenue, expenses, and changes in net position and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated September 16, 2024.

#### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered The Bulldog Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Bulldog Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of The Bulldog Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether The Bulldog Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Moore Krider & Company LLP

September 16, 2024 Fresno, California

# SUPPLEMENTARY INFORMATION

Information Prepared in Accordance with Instructions from the California State University Office of the Chancellor

# THE BULLDOG FOUNDATION SCHEDULE OF NET POSITION JUNE 30, 2024 (for inclusion in the California State University Financial Statements) ASSETS

CURRENT ASSETS	
Cash and cash equivalents	\$ 5,070,163
Short-term investments	1,043,425
Pledges receivable, net	668,880
Prepaid expenses and other current assets	49,260
TOTAL CURRENT ASSETS	6,831,728
NONCURRENT ASSETS	
Restricted cash and cash equivalents	63,061
Pledges receivable, net	458,277
Endowment investments	6,051,406
Capital assets, net	4,023
TOTAL NONCURRENT ASSETS	6,576,767
TOTAL ASSETS	13,408,495
DEFERRED OUTFLOWS OF RESOURCES	
LIABILITIES	
CURRENT LIABILITIES	
Accounts payable	267,192
Accrued compensated absences, current portion	20,348
Lease liabilities, current portion	1,801
Depository accounts	230,620
TOTAL CURRENT LIABILITIES	519,961
NONCURRENT LIABILITIES	
Lease liabilities, net of current portion	2,280
TOTAL NONCURRENT LIABILITIES	2,280
TOTAL LIABILITIES	522,241
DEFERRED INFLOWS OF RESOURCES	-
NET POSITION	
Net investment in capital assets	(58)
Restricted for:	
Nonexpendable - endowments	2,362,849
Expendable:	
Other	6,254,579
Unrestricted	4,268,884
TOTAL NET POSITION	<u>\$ 12,886,254</u>

# THE BULLDOG FOUNDATION SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEAR ENDED JUNE 30, 2024 (for inclusion in the California State University Financial Statements)

# REVENUES

OPERATING REVENUES	
Other operating revenues	\$ 668,001
TOTAL OPERATING REVENUES	 668,001
EXPENSES	
OPERATING EXPENSES	
Auxiliary enterprise expenses	6,189,525
Depreciation and amortization	 1,879
TOTAL OPERATING EXPENSES	 6,191,404
<b>OPERATING INCOME (LOSS)</b>	 (5,523,403)
NONOPERATING REVENUES (EXPENSES)	
Gifts, noncapital	5,729,179
Investment income (loss), net	50,496
Endowment income (loss), net	790,010
Interest expense	 (73)
NET NONOPERATING REVENUES	
(EXPENSES)	 6,569,612
INCOME (LOSS) BEFORE OTHER REVENUES (EXPENSES)	1,046,209
Additions (reductions) to permanent endowments	 151,671
INCREASE (DECREASE) IN NET POSITION	1,197,880
NET POSITION	
Net position at beginning of year	 11,688,374
Net position at end of year	\$ 12,886,254

#### 1 Cash and cash equivalents:

Portion of restricted cash and cash equivalents related to	
endowments	\$ 63,061
All other restricted cash and cash equivalents	 
Noncurrent restricted cash and cash equivalents	 63,061
Current cash and cash equivalents	 5,070,163
Total	\$ 5,133,224

#### 2.1 Composition of investments:

Investment Type	 Current	 Noncurrent	 Total
Money market funds	\$ 642	\$ 133,583	\$ 134,225
U.S. treasury securities	1,042,783	-	1,042,783
Corporate bonds	-	477,964	477,964
Mutual funds	-	1,339,402	1,339,402
Equity securities	 -	 4,100,457	 4,100,457
Total investments	 1,043,425	 6,051,406	7,094,831
Less endowment investments	 -	(6,051,406)	(6,051,406)
Total investments, net of endowments	\$ 1,043,425	\$ -	\$ 1,043,425

#### 2.2 Fair value hierarchy in investments:

Investment Type	Total	Quoted Prices In Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset Value (NAV)	
Money market funds	\$ 134,225	\$ 134,225	\$	- \$	-	\$	-
U.S. treasury securities	1,042,783	1,042,783					
Corporate bonds	477,964	477,964		-	-		-
Mutual funds	1,339,402	1,339,402		-	-		-
Equity securities	 4,100,457	4,100,457	_	-			-
<b>Total investments</b>	\$ 7,094,831	\$ 7,094,831	\$	- \$	-	\$	-

# 2.3 Investments held by the University under contractual agreements: Not applicable

## 3.1 Capital Assets, excluding ROU assets:

Composition of capital assets, excluding ROU assets: Not applicable

Capital Assets, Right of Use	Balance				Balance
Composition of capital assets, Lease ROU, net:	June 30, 2023	Additions	Remeasurements	Reductions	June 30, 2024
Non-depreciable/Non-amortizable lease assets:					
Total non-depreciable/non-amortizable lease assets	\$ - \$	- \$	- \$	- \$	-
Depreciable/Amortizable lease assets:					
Personal property:					
Equipment	9,387	-		-	9,387
Total depreciable/amortizable lease assets	9,387	-		-	9,387
Less accumulated depreciation/amortization:					
Personal property:					
Equipment	(3,485)	(1,879)		-	(5,364)
Total accumulated depreciation/amortization	(3,485)	(1,879)	<u> </u>	<u> </u>	(5,364)
Total capital assets, lease ROU, net	\$ 5,902 \$	(1,879) \$	- \$	- \$	4,023
Composition of capital assets, SBITA ROU, net: Not applicable					
Composition of capital assets, P3 ROU, net: - Not applicable					

Total capital assets, net including ROU assets

4,023

#### 3.2 Detail of depreciation and amortization expense:

	Amortization expense - Leases ROU	\$	1,879								
	Total depreciation and amortization	\$	1,879	=							
4	Long-term liabilities:	Balance						Balance		Current	Noncurrent
			June 30, 2023	-	Additions		Reductions	June 30, 2024		Portion	Portion
	<ol> <li>Accrued compensated absences</li> <li>Claims liability for losses and loss adjustment expenses - Not applicable</li> <li>Capital lease obligations(PRE-asc 842): - Not</li> </ol>	\$	23,288	\$	14,743	\$	(17,683) \$	20,348	\$	20,348 \$	; <u>-</u>
	<ol> <li>Capital lease obligations(FRE-ase 642) H</li> <li>Long-term debt obligations: - Not applicable</li> </ol>		plicable								
	<ol> <li>Lease, SBITA, P3 liabilities</li> </ol>		Balance					Balance		Current	Noncurrent
		<u>_</u>	June 30, 2023	-	Additions	·	Reductions	June 30, 2024	_	Portion	Portion
	Lease liabilities	\$	5,861	-\$		\$	(1,780) \$	4,081		1,801 \$	2,280
	Total Lease, SBITA, P3 liabilities	\$	5,861	\$	-	\$	(1,780) \$	4,081	\$	1,801 \$	2,280
	Total long-term liabilities							24,429	\$	22,149 \$	2,280

#### 5 Future minimum payments schedule - Leases, SBITA, P3:

			]	Lease Liabi	litie	S		Total Leases, SBITA, P3 liabilities							
				Interest Only		Principal and Interest		Principal Only	_	Interest Only		Principal and Interest			
Year ending June 30:							-		-		-				
2025	\$	1,801	\$	39	\$	1,840	\$	1,801	\$	39	\$	1,840			
2026		1,821		18		1,839		1,821		18		1,839			
2027		459		-		459	_	459	_	-	-	459			
Total minimum lease payments	\$	4,081	\$	57	\$	4,138	\$	4,081	\$	57	\$	4,138			
Less: amounts re	pres	enting interest										(57)			
Present value of future minimum lease page	yme	nts										4,081			
Total Leases, SBITA, P3 liab	ilitie	es										4,081			
Less: current por	tion											(1,801)			
Le	ases	, SBITA, P3 liał	oiliti	ies, net of c	urre	ent portion					\$	2,280			

#### 6 Long-term debt obligations schedule: Not applicable

7 Transactions with Related Entities: Not applicable

8 Restatements: Not applicable

#### 9 Natural Classifications of Operating Expenses:

	-	Salaries	 Benefits - other	 Benefits - Pension	_ ,	Benefits - OPEB	Scholarships and fellowships	 Supplies and other services	_ ,	Depreciation and amortization	_	Total operating expenses
Auxiliary enterprise expenses	\$	526,714	\$ 144,274	\$ 20,621				\$ 5,497,916	\$		\$	6,189,525
Depreciation										1,879	-	1,879
Total operatng expense	es \$	526,714	\$ 144,274	\$ 20,621	\$	-	\$ -	\$ 5,497,916	\$	1,879	\$	6,191,404

Select type of pension plan Defined Contribution Plan

10 Deferred outflows/inflows of resources: Not applicable

11 Other nonoperating revenues (expenses) : Not applicable See accompanying independent auditor's report.